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## **PROMUTUAL GROUP LAUNCHES PROSOLUTIONS INSURANCE COMPANY**

*Alternative insurance source to help healthcare providers control costs*

**Boston, MA** – ProMutual Group, a leading provider of medical malpractice liability insurance in the Northeast, recently launched ProSolutions Insurance Company, an alternative insurance entity that will assist medical facilities and groups in controlling the cost of their insurance premiums.

With the steady rise in medical malpractice premiums and soaring jury settlements over the past several years, healthcare providers have expressed concern over the affordability of medical liability insurance. To control the rising costs, some hospitals and large groups have formed captive insurance companies. ProMutual Group created ProSolutions as a viable alternative for medical facilities and larger groups who want to participate in their own loss experience but avoid the costs associated with forming, capitalizing and operating a single parent captive.

In contrast to the formation of a single parent captive, ProSolutions offers fast start-up and more affordable operating costs. ProSolutions may be a particularly appealing alternative for those healthcare professionals who find the concept of a captive attractive, but cannot justify the time and financial commitment involved in establishing and running a traditional captive. It also offers more flexibility than many other group captives because there is no need to be part of an association to qualify.

In developing ProSolutions, ProMutual Group partnered with USA Risk Group, a leading independent provider of alternative risk management services. ProSolutions will help control malpractice insurance costs by allowing insureds to “rent” a protected cell from ProSolutions which will provide the infrastructure of the insurance company. Under this approach, either Medical Professional Mutual Insurance Company or ProSelect Insurance Company provides an insured with a primary medical malpractice insurance policy. Then, ProSolutions will assume from the company a portion of the risk insured under the primary policy. This allows an insured to participate in the ceded portion of its own loss experience, consistent with its agreement with ProSolutions. As a result, facilities and groups that are not large enough to form a captive on their own will have access to a captive-type structure as well as captive-type cost benefits. Participants who also demonstrate a commitment to risk management may actually be able to lower their insurance costs by renting a protected cell from ProSolutions.

“ProMutual Group is constantly looking for new ways to offer our insureds the best protection to meet their needs,” said Michael Kubik, vice president of Marketing for ProMutual Group. “ProSolutions offers a desirable alternative for groups with good past loss experience who wish to find an alternative means to control their insurance costs.”

**About ProMutual Group**

ProMutual Group is the largest provider of medical malpractice liability insurance in New England, insuring more than 18,000 physicians, surgeons, and dentists as well as a large number of hospitals, health centers and clinics. ProMutual Group has an impressive \$1.8 billion in admitted assets, \$418 million in policyholder surplus, and \$349 million in direct written premium, and has a Best's Rating of A- (Excellent). Based in Massachusetts, ProMutual Group member companies also operate in Connecticut, Maine, New Hampshire, New Jersey, Rhode Island and Vermont. ProMutual Group distributes its products through contracted agents. For more information, visit ProMutual Group's web site at [www.promutualgroup.com](http://www.promutualgroup.com).

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